Important Customer Information

Dear customers,

We are currently facing an unprecedented challenge: an extraordinary situation in the global raw materials market is making it very difficult to continue offering our milling tools at the competitive prices our customers expect. The situation is — without exaggeration — dramatic and calls for special treatment.

Dramatic market situation

High-performance milling cutters are made of cemented carbide. Cemented carbide consists largely of tungsten. The global tungsten market is currently experiencing extreme, unpredictable price spikes and supply shortages. Purchasing at stable, fixed prices on the global market is currently simply impossible. A comparison of raw material costs between last year and this year illustrates this overheated market situation:

Raw material surcharge for carbide rods effective September 15. 2025: **€ 12,90/kg**
Raw material surcharge for carbide rods effective May 1.05.2026: **€ 255,50/kg**

Advantage: strategic warehousing

Thanks to our extensive inventory, we still have many tools from our own brand, Sorotec (as well as brands like FIRSTATTEC®), in stock.

You can continue to purchase these products under the usual terms — while stocks last.

However, items that we currently need to have newly manufactured are fully affected by the new raw material prices and must be recalculated on a daily basis.

Pragmatic and transparent

In practice, this can have unexpected consequences. For example, a newly manufactured milling cutter with a smaller diameter—due to high demand—can be significantly more expensive than a larger one of the same type.

When ordering large quantities, it may happen that only a portion is available from stock. In such cases, we offer part of the order at the stock price and the remainder at the current daily price.

We are confident that this is in your best interest.
We ask for your understanding regarding the unavoidable inconveniences associated with this.

Your SOROTEC Team

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